In 2017, Build It Green (BIG) expanded its work to help everyone in California have access to healthy and efficient homes.

<table>
<thead>
<tr>
<th>Metric</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Building &amp; Home Professionals Trained</td>
<td>946</td>
<td>9,235</td>
</tr>
<tr>
<td>GreenPoint Rated Homes Certified</td>
<td>26,088</td>
<td>34,307</td>
</tr>
<tr>
<td>Homes due to GHGs Reduced</td>
<td>472,415</td>
<td>14.7M</td>
</tr>
</tbody>
</table>

BIG’s research and public affairs work is focused on a variety of issues ranging from appliance energy efficiency to the cost of energy to the role of green building in reducing poverty. Through its research, knowledge, and education programs, BIG is providing the answers that policymakers and builders need to create healthy, efficient homes.

The Drive Toward ZNE

BIG is pioneering a zero net energy (ZNE) future for multi-family buildings through its California Energy Commission research grant.

In 2017 BIG expanded its efforts to bring green and healthy homes to California’s disadvantaged communities. With help from contractors, workforce development agencies, and community organizations, we’re changing lives one home at a time.

In 2017, Fannie Mae recognized GreenPoint Rated as a mark of quality, offering lower interest rates to multifamily developers who build projects that achieve our certification.

ROI: A Bay Area appraisal study found that homes with a green label sold for 2.19% higher than similar homes without a label.

GreenPoint Rated remains California’s leading residential rating system with more than 56,000 homes certified. It’s the most trusted certification to prove that a home is healthier, more efficient—and more valuable.

BIG continues to drive major energy savings in the residential sector and helping to create a market for high-quality HVAC and home performance upgrades. We continue to implement the state’s largest and most impactful energy efficiency incentive programs for our client, Pacific Gas and Electric Company.

Professional training is at BIG’s heart, creating the green building workforce of tomorrow.

- BIG launched its industry-leading Certified Green Lending Professional course on its way to training nearly 300 real estate professionals on the value of green building.
- BIG launched the State of California’s Low-Income Weatherization Program (LIWP) in the Bay Area and metropolitan Los Angeles regions, with a goal to bring deep energy savings and results that will last. The results of homes—built at no cost to the residents.
- BIG launched its regional Beyond Energy Efficiency conference. The conference presented a range of topics for building and remodeling the next generation of green homes, from policy and ZNE code updates to health and indoor air quality to affordable ways to build ZNE homes.
- BIG launched the Energy Efficiency For All collaboration to expand low-income energy programs.
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